

Global Life Science Partnering & Investor Conference 소개자료

□ 행사개요

- 행사명 : Global Life Science Partnering & Investor Conference
- 행사주최 : Biocom California
- 행사기한 : 2024년 2월 27일(화) ~ 29일(목)
- 행사장소 : The Lodge at Torrey Pines, La Jolla, California
- 주최목적 : 글로벌 제약사 및 투자사와의 네트워킹 및 파트너십 구축을 통한 협력기회 모색의 장 마련
- 참석자 : 글로벌 제약사, 투자사, 주요 연구기관, 유망 신규 기업 등
- 참가비용 : **참가등록비 \$800~\$2,500/1인, 숙박료 \$440/1박 등**

(1) 참가등록비 세부내용

구분(회사 규모)	Non-Member	Member	Member (Group)
<10 Employees	\$2,335	\$1,525	\$800
10-100 Employees	\$5,170	\$3,370	\$1,800
>100 Employees	\$8,225	\$5,365	\$2,500

* Biocom California는 KIMCo 출연사 및 KPBMA 회원사 대상 Member (Group) 참가 자격을 부여하여, 컨퍼런스 및 1:1 파트너링 참석이 가능하도록 Discount Code를 제공하기로 협의함

** 참가등록비 내 Networking Breakfast 2회, Lunch 2회 및 Reception 3회 포함

(2) 숙박료 세부내용

* Biocom California는 컨퍼런스 장소인 The Lodge at Torrey Pines객실을 행사 기간(2/27-29)동안 1박 당 \$440으로 확보하였으며, Discount Link를 통해 개별 예약 가능하도록 안내 예정임

** 숙박료 \$440*2박 + TAX \$181.84 = \$1,061.84

- 프로그램 : (1) 패널 토론 및 발표 (2) 1:1 파트너링 미팅 (3) 유망 신규 기업 발표 (4) 네트워킹 이벤트 등

□ 행사특징

- 전 세계 주요 리더들이 참여하는 **패널 토론 및 발표**를 통한 인사이트 획득 및 비즈니스 전략 모색
- * 23년 기준, 파트너링/투자 관련 패널 토론 및 발표에 36명(글로벌 빅파마 20인 및 투자사 16인)의 연자 참여

- 1,000건 이상의 **1:1 파트너링 미팅과 다양한 네트워킹 프로그램** 참여
 - * 행사 2일간 BIO ONE-on-ONE Partnership System을 활용한 활발한 파트너링 미팅(@The Lodge at Torrey Pines: Everett Jackson & Hotel Rooms) 진행
 - * 23년 기준, 320개 기관에서 490명 참여
- 주요 연구기관 및 유망 신규 기업의 **혁신적인 기술 및 연구 결과** 확인
 - * 23년 기준, 50개 기업 발표 진행(CNS, Gene & Cell, Immunology, Oncology, Rare Disease 등)

□ **패널 토론 및 발표 주요 연자** (2023년 10월 27일 기준)

Name	Title	Company	Classification
Andrea Houghton	Vice President	Johnson & Johnson	Pharma
Rachna Khosla	Senior Vice President	Amgen	Pharma
Jennifer Leeds	Executive Director	Novartis	Pharma
Stuart Mackey	Global Head of Business Development	Daiichi Sankyo	Pharma
Konstantina Manjoros Katcheves	Senior Vice President	Bristol Myers Squibb	Pharma
Emma McBurney	Vice President	Biogen	Pharma
Detlev Mennerich	Corporate SVP	Boehringer Ingelheim	Pharma
Emma Parmee	Global Head Therapeutics Discovery	Johnson & Johnson	Pharma
Sunil Patel	Senior Vice President	Merck	Pharma
Jeremy Quirk	VP BD&L Commercial Portfolio	GSK	Pharma
Uwe Schoenbeck	Senior Vice President	Pfizer	Pharma
Tari Suprpto	Director	Novo Nordisk	Pharma
Jason Hafler	Managing Director	Sanofi Ventures	Pharma (CVC)
Carole Nuechterlein	Head	Roche Venture Fund	Pharma (CVC)
Andy Schwab	Founder & Managing Partner	5AM Ventures	Investor
Mira Chaurushiya	Managing Director	Westlake Village BioPartners	Investor
Tony Ho	Chief Scientific Officer	Pivotal Lifesciences	Investor
Kim Kamdar	Partner	Medical Excellence Capital	Investor
Nina Kjellson	General Partner	Canaan Partners	Investor
Nan Li	Founder and Managing Partner	Dimension Management	Investor
Jay Lichter	Managing Partner	Avalon Ventures	Investor
D.A. Wallach	General Partner	Time BioVentures	Investor
John Connolly	Chief Scientific Officer	Parker Institute for Cancer Immunology	Researcher
Richard DiMarchi	Professor	Indiana University	Researcher
Peter Schultz	Scripps Family Chair Professor	Scripps Research	Researcher
Michael Weingarten	Director	NCI SBIR Development Center	Researcher

(참고) 2023년도 컨퍼런스 주요 성과 및 프로그램

2023년도 컨퍼런스 주요 성과

- (1) 600+ Attendees
- (2) 19+ Participating Countries
- (3) 50+ Company Presentations
- (4) 1,000+ One-on-One Meetings

2023년도 프로그램 및 연자

* 연구 관련 2개 session (11인), 파트너링 관련 4개 session (20인) 투자 관련 4개 session (16인)

프로그램	일정
Day1	
Conference Opening Welcome Remarks	Day 1, 2:35pm to 2:45pm
Feeding the Pipeline: Sources of Innovation from Leading Non-Profit Research Institutes D.A. Wallach (General Partner of Time BioVentures) 외 5인	Day 1, 2:45pm to 4:00pm
Medical Research in Space Catriona Jamieson (Director of UC San Diego) 외 6인	Day 1, 4:15pm to 5:15pm
Attendee Opening Welcome Reception	Day 1, 5:15pm to 7:00pm
Day2	
Networking Breakfast	Day 2, 7:00am to 8:30am
Partnering 1:1 Meetings Open (through BIO One-on-One Partnership)	Day 2, 7:00am to 5:00pm
State of the Industry Update with Biocom California	Day 2, 8:30am to 8:45am
Big Pharma Partnering in 2023 Steve Bartz (Vice President of Seattle Genetics) Neils Emmerich (VP Global Head of Abbvie) Rachna Khosla (Senior Vice President of Amgen) Michael Palladinetti (Global Head of Sanofi) Jeremy Quirk (VP of GSK) Steven Chinowsky (Partner of Latham & Watkins)	Day 2, 8:45am to 9:45am
Trends in Venture Investing Jason Hafler (Managing Director of Sanofi Ventures) Carole Nuechterlein (Head of Roche Venture Fund) Scott Platshon (Partner of EcoR1 Capital) Andy Schwad (Founder of 5AM Ventures) Asish Xavier (Vice President of Venture Investments, JJDC) Deborah Smithe (Partner of Wilson Sonsini)	Day 2, 10:00am to 11:00am
Company Presentations (Dual Tracks)	Day 2, 11:15am to 12:45pm

프로그램	일정
Outdoor Networking Lunch	Day 2, 12:00pm to 1:30pm
Pharma Partnering Wants and Needs Angus Grant (Chief Business Executive of BeiGene) Time Luker (Vice President of Venture Science, Eli Lilly) Grace Han (AVP of Merck) Mark Partis (Executive Director of Daiichi Sankyo) Visali Ramanathan (Senior Director of Genentech) Daniel Tumas (VP of Gilead Sciences) Lila Hope (Partner of Cooley)	Day 2, 1:30pm to 2:30pm
Company Presentations (Dual Tracks)	Day 2, 2:45pm to 4:30pm
Keynote Session John Reed (EVP of Johnson & Johnson)	Day 2, 4:30pm to 5:15pm
Gala Networking Reception	Day 2, 5:30pm to 8:30pm
Day3	
Networking Breakfast	Day 3, 7:30am to 8:45am
Partnering 1:1 Meetings Open (through BIO One-on-One Partnership)	Day 3, 7:00am to 4:00pm
2023 Capital Markets Update Jason Fenton (Managing Director of Oppenheimer)	Day 3, 8:25am to 8:45am
Demystifying Big Pharma Partnering Detlex Mennerich (Corporate SVP of Boehringer Ingelheim) Jennifer Leeds (Executive Director of Novartis) Issei Tsukamoto (SVP of Astellas Pharma) Tari Suprpto (Director of Novo Nordisk) Imran Nasrullah (VP of Vayer) Alicia Russo (Partner of Venable)	Day 3, 8:45am to 9:45am
VC Panel Discussion Dan Estetes, Ph.D (General Partner of Fraizer of Healthcare Partners) Nancy Hong (Managing Director of RiverVest) Court Turner (Partner of LYZZ Capital Advisors) Ash Khanna (Partner of Pivotal bioVenture Partners) John Hood (Founder of Endeavor Biomedicines)	Day 3, 10:00am to 10:45am
Company Presentations (Dual Tracks)	Day 3, 11:00am to 12:45pm
Outdoor Networking Lunch	Day 3, 12:00pm to 1:45pm
Today's VC Environment Nina Kjellson (General Partner of Canaan Partners) Jay Lichter (Managing Director of Arialys Therapeutics) Camille Samuels (Partner of Venrock) Jim Krenn (Partner of Morrison Foerster)	Day 3, 2:00pm to 3:00pm
Closing Conference Remarks with Founding Co-Chair Remarks	Day 3, 3:00pm
Closing Networking Reception	Day 3, 3:00pm to 4:30pm

□ 2023년도 컨퍼런스 참석자 기업 리스트

No	Company	No	Company
1	3billion	161	JLL
2	858 Therapeutics, Inc.	162	Johnson & Johnson Innovation, JLABS
3	A2 Biotherapeutics	163	JP Morgan Chase
4	A28 Therapeutics	164	Jubilant Biosys Limited
5	A-Alpha Bio	165	Kanova BioPharma
6	AbbVie, Inc.	166	Karius
7	Abilita Bio, Inc.	167	Kintara Therapeutics
8	Abintus Bio	168	Kobe Biomedical Innovation Cluster
9	Abiosciences, Inc	169	Laekna Therapeutics
10	ACADIA Pharmaceuticals	170	Lassen Therapeutics
11	ADARx Pharmaceuticals	171	Lassogen, Inc.
12	Adcentrx Therapeutics	172	Latham & Watkins
13	Adiso Therapeutics Inc.	173	Latham & Watkins LLP
14	Adverum Biotechnologies, Inc.	174	Latham BioPharm Group
15	Adze Biotechnology Inc	175	Latticon Antibody Therapeutics, Inc.
16	AEGEA Biotechnologies, Inc.	176	Laurent Pharmaceuticals
17	Aivita Biomedical Inc	177	Life Science Innovation Network Japan
18	AiViva BioPharma	178	LifeSci Communications
19	Alexandria Real Estate Equities	179	Link Immunotherapeutics, Inc.
20	Algen Biotechnologies, Inc.	180	Lonza Biologics
21	Algomedix	181	Lumen Bio
22	Alloy Therapeutics, Inc.	182	MabSwitch Inc
23	Allucent	183	Maruho Co.,Ltd.
24	Alpha Cancer Technologies Inc.	184	Max Biopharma, Inc.
25	Alpine Immune Sciences	185	Mayer Hoffman McCann
26	Amgen	186	McCarthy Building Co.
27	Amicrobe, Inc.	187	McDermott, Will & Emery
28	Apple Tree Partners	188	Medikine
29	Aquillius Corporation	189	Memgen
30	Arcturus Therapeutics	190	Merck
31	Ardena	191	MetVital, Inc
32	Ashvattha Therapeutics	192	Micronoma Inc.
33	Astellas Research Institute of America	193	MiraBiologics Inc.
34	Asymchem	194	Miracure Biotechnology
35	AustinPx, Pharmaceuticals and Manufacturing	195	Mitsubishi Tanabe Pharma
36	Avenge Bio, Inc.	196	Modicus Prime

37	Axcelead Drug Discovery Partners	197	Morrison Foerster
38	Axiom Space	198	MTS Health Partners, L.P.
39	Azora Therapeutics, Inc.	199	Multimeric Biotherapeutics
40	B+labs	200	MyoGene Bio
41	BACS Consulting Group, Inc.	201	Navega Therapeutics
42	Baker Tilly US, LLP	202	Neologics Biosciences
43	Bank of America	203	Nerd Bio
44	Basilard BioTech	204	NEUVOGEN, Inc.
45	Bayer	205	Nexter Ventures
46	BCN Biosciences	206	Nexys Therapeutics, Inc.
47	BelleGene LLC	207	Nimble Therapeutics Inc
48	Bench International	208	Nitto BioPharma
49	BigHat Biosciences	209	NorthX Biologics
50	BioAge Labs	210	Novo Ventures
51	BioClonal	211	NuvOx Therapeutics
52	Biocom California	212	OCT Clinical
53	Biogenerator	213	Oisin Biotechnologies
54	Biological Dynamics, Inc.	214	Omni Biologics, Inc.
55	Biologics Consulting Group	215	Onchilles Pharma
56	Biomed Realty	216	Oppenheimer & Co. Inc.
57	Biortus	217	Orange Grove Bio
58	BioscienceLA	218	OrbiMed Advisors, LLC
59	Bioserv Corporation	219	Organovo
60	Bloom Science, Inc.	220	OROX BioSciences, Inc.
61	Boundless Bio	221	Orphagen Pharmaceuticals
62	Boxer Capital	222	OrPro Therapeutics, Inc.
63	Bright Biologics	223	Pacira Pharmaceuticals
64	CA Institute for Regenerative Medicine	224	Pangaea Data
65	Cadrenal Therapeutics, Inc.	225	Papyrus Bio Inc
66	Calidi Biotherapeutics	226	PEEL Therapeutics
67	Capital One Healthcare	227	Pennsylvania Biotechnology Center
68	CarbGeM Inc.	228	Perkins Coie
69	Caribou Biosciences	229	Persist AI Formulations Corp
70	Carlsmed, Inc.	230	PharmaDirections
71	Carsgen	231	PhenoTarget Biosciences
72	CarthroniX	232	Pimera
73	Cartography Biosciences	233	Pleco Therapeutics
74	Catalent Pharma Solutions	234	Plexium
75	CeleCor Therapeutics	235	Poseidon Laboratory

76	Cellics Therapeutics	236	Primmune Therapeutics
77	Chameleon Biosciences	237	Procopio, Cory, Hargreaves & Savitch
78	City National Bank	238	Prometheus Biosciences Inc
79	Clark Construction	239	Prothena
80	Concarlo Therapeutics Inc	240	Pulmocide
81	Connect Biopharma	241	Radionetics Oncology
82	Cooley	242	Rakuten Medical, Inc.
83	Crinetics Pharmaceuticals, Inc.	243	Rancho Santa Fe Bio, Inc.
84	CRISP-HR	244	Rani Therapeutics
85	CRISPR QC	245	Rebel Medicine
86	CS Genetics	246	Recludix Pharma
87	CTI - Clinical Trial & Consulting Service	247	ReCode Therapeutics Inc.
88	Curavit	248	Redesign Science
89	CureMeta	249	Remiges Ventures, Inc.
90	Cystic Fibrosis Foundation	250	ReviR Therapeutics
91	CytomX Therapeutics	251	ReviveMed
92	Daiichi Sankyo	252	RevolKa Ltd.
93	Danforth Advisors	253	Richtr Financial Studio
94	Dantari, Inc.	254	RiverVest Venture Partners
95	Deciduous Therapeutics	255	Russell Reynolds
96	Deerfield Management	256	Salk Institute For Biological Studies
97	Demy-Colton Life Science Advisors	257	Sampling Human, Inc.
98	Dermata Therapeutics	258	Samsung BioLogics
99	DFIN Solutions	259	Sanford Burnham Prebys Medical Discovery Institute
100	Diagnose Early, Inc.	260	SaNOTize
101	Differentiated Therapeutics	261	Scale Biosciences
102	Digibeam	262	Scendea
103	Disc Medicine	263	Scendea Ltd
104	Domain Therapeutics NA Inc.	264	SCG PLC
105	Droia Ventures	265	Scripps Research
106	DTx Pharma	266	Seagen Inc.
107	Dyve Biosciences	267	selectION, Inc.
108	EA Pharma Co., Ltd.	268	Sentyln Therapeutics
109	eFFECTOR Therapeutics	269	Shanghai Pharma Biotherapeutics USA, Inc.
110	EicOsis	270	Shoreline Biosciences
111	Eisai Innovation	271	Siam Bioscience
112	Eli Lilly and Company	272	Sidereal Therapeutics Inc.
113	Endeavor Biomedicines	273	Sinopia Biosciences

114	EnduRx Pharmaceuticals Inc.	274	Societal CDMO San Diego, LLC
115	ENERGENESIS BIOMEDICAL CO., LTD.	275	SOTIO Biotech a.s.
116	Engine Biosciences	276	Spotlight Therapeutics
117	Engine Room	277	SRI International
118	Entelexo Biotherapeutics	278	STA Pharmaceutical, US LLC
119	Enzyme By Design, Inc.	279	Stemson Therapeutics
120	Epinoma	280	Strawberry Creek Ventures, Catapult Ventures
121	Ernst & Young	281	Sumitomo Mitsui Banking Corporation (SMBC)
122	Escient Pharmaceuticals	282	Systems Oncology
123	Eupraxia Pharmaceuticals	283	T-Cure Bioscience Inc.
124	Eutheria Bioscience	284	Tegmine Therapeutics
125	Evercore ISI	285	The University of Tokyo Edge Capital Partners Co., Ltd.
126	Evoke Canale	286	Therabest USA
127	Exai Bio	287	ThinkingNodeLife.ai
128	FlemingMartin	288	Tracon Pharmaceuticals
129	FLG Partners	289	Trestle Biotherapeutics, Inc
130	FreeMind Investments	290	Triplebar Bio
131	Gen2x	291	Tunnell Consulting
132	Genascence	292	Twist Bioscience
133	Genenta Science	293	Two Bear Capital
134	Genesis Therapeutics	294	UC San Diego Sanford Stem Cell Institute
135	GL CHEMTEC INTERNATIONAL LTD.	295	UCSD, Department of Bioengineering
136	GOVERNMENT	296	University of San Diego, School of Law
137	Greater Sacramento Economic Council	297	Unnatural Products
138	Greenberg Traurig, LLP	298	USC Mesh Academy
139	Halloran Consulting Group	299	Valley Fever Solutions
140	Halo.Science	300	Vaxcyte
141	HighTide Therapeutics	301	Velocity
142	Hinge Therapeutics	302	Velocity Labs, LLC
143	Hiroshima University (biodesign)	303	Venable LLP
144	Holoclara, Inc.	304	Ventyx Biosciences
145	Icosavax, Inc	305	Vial
146	IGM Biosciences	306	ViBo Health
147	Illumina Ventures	307	Vida Ventures
148	Immunis, Inc.	308	Viracta Therapeutics
149	ImmunityBio	309	VitriVax, Inc.
150	ImmunoScape	310	Viva Biotech (Shanghai) Limited
151	Inflammatix	311	Wacker Biotech US

152	InGel Therapeutics	312	Wilson Sonsini Goodrich & Rosati
153	Innovo Therapeutics	313	WuXi AppTec, Inc.
154	Inova ai	314	XinThera
155	Integrated Nanotherapeutics Inc.	315	Xipiro, Inc.
156	Invenra Inc.	316	Yatiri Bio
157	Ionis Pharmaceuticals	317	Yuvan Research
158	Iovance Biotherapeutics	318	YYZ Pharmatech Inc.
159	iXCells Biotechnologies	319	Zafrens
160	Jaan Biotherapeutics L.L.C.	320	Zehna Therapeutics Inc